

## Course Description

### Course Description

This course description provides a brief summary of the most important characteristics of the course and the learning outcomes expected of the student to achieve, demonstrating whether he/she has made the most of the available learning opportunities. They must be match to the description of the programe.

1. Educational Institution	Shatt Al-Arab University
2. Scientific Department / Center	College of Management and Economics / Oil and Gas Management and Marketing
3. Course name/code	Oil management/ MMOG1203
4. Available forms of attendance	Lecture
5. Semester/Year	First stage/second semester
6. Number of study hours (total)	90
7. Date of preparation of this description	1 – 9 - 2024
8. <b>Course Objectives:</b>	<ul style="list-style-type: none"><li>1. Provide students with the most important principles, foundations, and basic principles of petroleum management functions.</li><li>2. Provide students with how to apply management functions.</li><li>3. Develop and enhance administrative skills in the field of management.</li><li>4. Acquire creative teaching and learning skills..</li></ul>

### 9. Course Outcomes and Teaching Methods, Learning and Evaluation

A- Cognitive objectives.

A1- Enabling the student to understand management and globalization.

A2- The student acquires knowledge about change and development in organizations.

A3- Enabling the student to understand organizations and their legal forms.

A4- Enabling the student to understand the function of production and operations management.

A5- Enabling the student to understand the function of marketing.

A6- Enabling the student to understand the function of human resources management.

A7- Enabling the student to understand the function of financial and accounting management.

B - Program Skills Objectives:

B1- Academic Skills

B2- Skills for teaching and training students on how to practice management, its functions, and the decision-making process

B3- Leadership Skills

**Teaching and learning methods**

1- Use lectures prepared in advance by the instructor

2- Use modern projectors and electronic programs

3- Case studies and discussion

3- Homework

4- Use electronic activities

**Evaluation Methods**

1- Oral exams

2- Monthly exams

3- Daily exams

4- Student attendance and commitment to the schedule- Daily attendance.

C. Thinking Skills

1- Ensuring compliance with university norms

2- Ensuring compliance with ministerial instructions and laws

3- Achieving goals and developing the student's personal capabilities

<b>Teaching and learning methods</b>
1- Continuous guidance 2- Visiting public and private institutions 3- Providing workshops and seminars aimed at raising awareness and focusing on university instructions 4- Educational guidance
<b>Evaluation Methods</b>
1- Daily exams  2- Participation grades  3- Discussion during lecture time  4- Monthly and semester evaluations
d. General and qualifying skills transferred (other skills related to employability and personal development).  1- Academic Skills  2- Training students on how to practice management, its functions, and the decision-making process  3- Leadership Skills  4- Cognitive and Thinking Skills

## 10. Course Structure

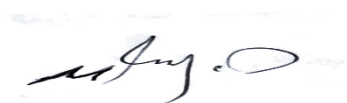
Al , Week	Hours	Required Learning Outcomes	Name of the unit and/or subject	Method of education	Evaluation Method
1	6	Enabling the student to master the subject and understand its vocabulary	Business Administration in the Era of Globalization	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
2	6	Enabling the student to master the subject and understand its vocabulary	Business Administration in the Era of Globalization	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
3	6	Enabling the student to master the subject and understand its vocabulary	Change and development in organizations	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
4	6	Enabling the student to master the subject and understand its vocabulary	Change and development in organizations	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
5	6	Enabling the student to master the subject and understand its vocabulary	Organizations and their legal forms	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
6	6	Enabling the student to master the subject and understand its vocabulary	Organizations and their legal forms	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time

7	6	Enabling the student to master the subject and understand its vocabulary	Midterm exam		Oral exams and questions
8	6	Enabling the student to master the subject and understand its vocabulary	Production and Operations Management	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
9	6	Enabling the student to master the subject and understand its vocabulary	Production and Operations Management	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
10	6	Enabling the student to master the subject and understand its vocabulary	Marketing	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
11	6	Enabling the student to master the subject and understand its vocabulary	Marketing	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
12	6	Enabling the student to master the subject and understand its vocabulary	Human Resources Management	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
13	6	Enabling the student to master the subject and understand its vocabulary	Human Resources Management	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time

14	6	Enabling the student to master the subject and understand its vocabulary	Financial and Accounting Management	-Discussion -Case Study -Activities	1- Daily exams 2- Participation grades 3- Discussion during lecture time
15	6	Enabling the student to master the subject and understand its vocabulary	Final Exam		Oral exams and questions

12. Infrastructure	
1 Required textbook	Principles of Management Prof. Taher Al-Ghalbi
2 Key references (sources)	
a. Recommended books and references (scientific journals, reports,.... )	Gulf Economic Journal Iraqi Academic Journals Website Shatt al-Arab University Journal
b. Electronic references, websites ....	<b>springer</b> .

13-Course improvement Plan
1- Reviewing Arab and foreign sources from universities in other countries. 2- Reviewing new research titles in the field of management. 3- Studying market needs in the field of management.



Subject Instructor  
**A.L** Mirhan Majed Abdel Hussein



Head of Department  
**Dr.** Rafid Abdul Jalil Majeed

