**University: Shatt Al-Arab University**

**College:College of Aministration and Economics**

**Department: Business Administration**

**The second stage**

**Name of the three lecturers: Dr.ZainAlabdeen Jasim mohammed**

**Academic title:** Lecturer. Dr

**Qualification: Doctor of Philosophy in Biness**

**The Republic of Iraq**

**Ministry of Higher Education and Scientific Research**

**Scientific Supervision and Evaluation Authority**



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| Zain alabdeen Jasim mohammed | **Name** |
| alsalimzein@sa-uc.edu.iq | **E-Mail** |
| International Business Management | **Subject** |
| the first course - the semester system | **annual decision** |
| Understanding the areas of benefit from International Business management in administrative practices Developing students’ mental abilities in the theoretical and research fields as it contains many case studies and forming a general understanding of them.Developing awareness about the areas of International Business management, its decisions, functions and goals, which contribute to developing the reality of administrative practices related to working individuals.  | **Article objectives** |
| The theoretical approach relates to basic concepts of International Business mangement , its systems, decisions, traditional and modern approaches, and risk prediction. | **M** |
|   **International Business Management: A Behavioral and Strategic Perspective****Dr.. Zakaria Mutlaq Al-Douri and d. Ahmed Ali Saleh** | **Textbooks** |
| Topics, articles and research are used from websites on the Internet | **External sources** |
| Research is relied upon for all details of the approved source chapters and is taken into consideration when evaluating students  | **Additional information** |

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| --- | --- | --- | --- | --- |
| **final exam** | **daily exams** | **Laboratory** | **Semester** | **class grades** |
| **60%** | **20%** | **-** | **20%** |

**weekly lesson schedule**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Notes** | **Scientific material** | **Theoretical material** | **Date** | **Week** |
| Interpretation and analysis | Theoretical explanation |  **International Business Administration: Concepts and an Intellectual Umbrella** | 17/9/2024 | **1** |
| Interpretation and analysis | Theoretical explanation |  **International and competitive business environment** | 24/9/ 2924 | **2** |
| Interpretation and analysis | Theoretical explanation |  **International business environment and doing business** | 1/10/2024 | **3** |
| Interpretation and analysis | Theoretical explanation |  **Culture and negotiation companies in international business** | 8/10/2024 | **4** |
| Interpretation and analysis | Theoretical explanation | **Knowledge and International Business Companies** | 15/10/2023 | 5 |
| Interpretation and analysis | Theoretical explanation |  **Negotiation in international business** | 22/10/2024 | 6 |
| Interpretation and analysis | Theoretical explanation | **Negotiation in International Business Companies (Advanced)** | 29/10/ 2024 | 7 |
| Interpretation and analysis | Theoretical explanation |   **mid-course written exam** | 5/11/2024 | 8 |
| Interpretation and analysis | Theoretical explanation |  **international business strategies** | 12/11/ 2024 | 9 |
| Interpretation and analysis | Theoretical explanation |  **Strategic leadership in international business** | 19/11/ 2024 | 10 |
| Interpretation and analysis | Theoretical explanation |  **Stakeholder analysis and the international business environment** | 26/11/2024 | **11** |
| Interpretation and analysis | Theoretical explanation |  **International Human Resource Management** | 3/12/2024  | **12** |
| Interpretation and analysis | Theoretical explanation |  **Primary Marketing Department** | 10/12/2024 | **13** |
| Interpretation and analysis | Theoretical explanation |  **International Financial Management** | 17/12/ 2024 | **14** |
| Interpretation and analysis | Theoretical explanation | **Operations Management** | 24/12/ 2024 | **15** |