**University: Shatt Al-Arab University**

**College:College of Aministration and Economics**

**Department: Business Administration**

**The second stage**

**Name of the three lecturers: Dr.ZainAlabdeen Jasim mohammed**

**Academic title:** Lecturer. Dr

**Qualification: Doctor of Philosophy in Biness**

**The Republic of Iraq**

**Ministry of Higher Education and Scientific Research**

**Scientific Supervision and Evaluation Authority**



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| Zain alabdeen Jasim mohammed | **Name** |
| [alsalimzein@sa-uc.edu.iq](mailto:alsalimzein@sa-uc.edu.iq) | **E-Mail** |
| International Business Management | **Subject** |
| the first course - the semester system | **annual decision** |
| Understanding the areas of benefit from International Business management in administrative practices Developing students’ mental abilities in the theoretical and research fields as it contains many case studies and forming a general understanding of them.  Developing awareness about the areas of International Business management, its decisions, functions and goals, which contribute to developing the reality of administrative practices related to working individuals. | **Article objectives** |
| The theoretical approach relates to basic concepts of International Business mangement , its systems, decisions, traditional and modern approaches, and risk prediction. | **M** |
| **International Business Management: A Behavioral and Strategic Perspective**  **Dr.. Zakaria Mutlaq Al-Douri and d. Ahmed Ali Saleh** | **Textbooks** |
| Topics, articles and research are used from websites on the Internet | **External sources** |
| Research is relied upon for all details of the approved source chapters and is taken into consideration when evaluating students | **Additional information** |

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| **final exam** | **daily exams** | **Laboratory** | **Semester** | **class grades** |
| **60%** | **20%** | **-** | **20%** |

**weekly lesson schedule**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Notes** | **Scientific material** | **Theoretical material** | **Date** | **Week** |
| Interpretation and analysis | Theoretical explanation | **International Business Administration: Concepts and an Intellectual Umbrella** | 17/9/2024 | **1** |
| Interpretation and analysis | Theoretical explanation | **International and competitive business environment** | 24/9/ 2924 | **2** |
| Interpretation and analysis | Theoretical explanation | **International business environment and doing business** | 1/10/2024 | **3** |
| Interpretation and analysis | Theoretical explanation | **Culture and negotiation companies in international business** | 8/10/2024 | **4** |
| Interpretation and analysis | Theoretical explanation | **Knowledge and International Business Companies** | 15/10/2023 | 5 |
| Interpretation and analysis | Theoretical explanation | **Negotiation in international business** | 22/10/2024 | 6 |
| Interpretation and analysis | Theoretical explanation | **Negotiation in International Business Companies (Advanced)** | 29/10/ 2024 | 7 |
| Interpretation and analysis | Theoretical explanation | **mid-course written exam** | 5/11/2024 | 8 |
| Interpretation and analysis | Theoretical explanation | **international business strategies** | 12/11/ 2024 | 9 |
| Interpretation and analysis | Theoretical explanation | **Strategic leadership in international business** | 19/11/ 2024 | 10 |
| Interpretation and analysis | Theoretical explanation | **Stakeholder analysis and the international business environment** | 26/11/2024 | **11** |
| Interpretation and analysis | Theoretical explanation | **International Human Resource Management** | 3/12/2024 | **12** |
| Interpretation and analysis | Theoretical explanation | **Primary Marketing Department** | 10/12/2024 | **13** |
| Interpretation and analysis | Theoretical explanation | **International Financial Management** | 17/12/ 2024 | **14** |
| Interpretation and analysis | Theoretical explanation | **Operations Management** | 24/12/ 2024 | **15** |